



FLORIDA NATIVE PLANT SOCIETY

2016 Budget

1.) SUPPORT, REVENUE, AND FUNCTIONAL EXPENSES SUMMARY

	Approved 2016 Budget & 6/23/16 Amendments	% Actual vs. Adopted 2016 Budget	7/31/2016 YTD Actual	Approved 2015 Budget (11/15/14) & Amendments	% Actual vs. Adopted 2015 Budget	12/31/2015 YTD Actual
Total Support and Revenue	\$223,653	67%	\$150,022	\$203,562	145%	\$294,823
Total Functional Expenses	\$222,998	53%	\$118,713	\$194,639	136%	\$265,028
Excess (Deficit) of Support and Excess Revenue over (under) Expense	\$655	4779%	\$31,309	\$8,923	334%	\$29,795
<u>Support and Revenue</u>						
Membership Dues	\$107,243	64%	\$69,167	\$95,016	103%	\$97,801
Conference Income	\$64,860	81%	\$52,693	\$65,975	84%	\$55,137
Contributions	\$35,500	35%	\$12,565	\$30,500	92%	\$28,022
Website Sales	\$700		\$0	\$0		\$110
Palmetto Income	\$0		\$0	\$0		\$0
Interest Income	\$150	59%	\$88	\$150	100%	\$150
Other Income	\$15,200	102%	\$15,509	\$11,921	953%	\$113,603
Total Support and Revenue	\$223,653	67%	\$150,022	\$203,562	145%	\$294,823
<u>Functional Expenses</u>						
Membership Expenses	\$55,940	45%	\$25,221	\$43,997	224%	\$98,427
Conference Expense	\$45,070	62%	\$28,151	\$44,120	128%	\$56,494
Palmetto Expenses	\$25,350	27%	\$6,847	\$25,350	89%	\$22,652
General & Management Expenses	\$46,958	68%	\$31,913	\$39,227	110%	\$43,019
Education Expenses	\$15,550	15%	\$2,410	\$9,250	62%	\$5,780
Fund Raising Expenses	\$12,965	58%	\$7,500	\$12,305	83%	\$10,153
Merchandise Website (Sales) Expenses	\$0		\$49	\$0		\$0
Government Policy Expenses	\$5,500	55%	\$3,000	\$5,500	145%	\$8,000
Research & Conservation Expenses	\$12,915	105%	\$13,500	\$12,500	137%	\$17,153
Landscape Committee Expenses	\$2,750	4%	\$122	\$2,390	140%	\$3,350
Total Functional Expenses	\$222,998	53%	\$118,713	\$194,639	136%	\$265,028



2016 Budget

2.) SUPPORT AND REVENUE BY ACCOUNT

	Approved 2016 Budget & 6/23/16 Amendments	% Actual vs. Adopted 2016 Budget	7/31/2016 YTD Actual	Approved 2015 Budget (11/15/14) & Amendments	% Actual vs. Adopted 2015 Budget	12/31/2015 YTD Actual
Membership Dues						
15001 All Membership	\$141,695	63%	\$89,880	\$128,400	101%	\$129,610
15080 Chapter Support	-\$34,452	60%	-\$20,713	-\$33,384	95%	-\$31,809
Total Membership Dues (Net)	\$107,243	64%	\$69,167	\$95,016	103%	\$97,801
Conference Income						
15208 Registration Fees	\$42,075	75%	\$31,592	\$31,875	87%	\$27,665
15210 Vendor Fees	\$900	106%	\$958	\$300	110%	\$330
15211 Exhibitor Fee	\$0		\$0	\$0		\$0
15212 Sponsor Income	\$5,000	87%	\$4,350	\$10,000	74%	\$7,366
15213 Advertising	\$0		\$0	\$0		\$0
15215 Dinner/Social	\$11,420	104%	\$11,828	\$12,400	103%	\$12,818
15218 Breakfast & Breaks (Included w/ Registration)	\$0		\$0	\$0		\$0
15223 Student Scholarship Donations	\$350	0%	\$0	\$250	30%	\$75
15228 Field Trip Fees	\$1,615	99%	\$1,599	\$9,200	0%	\$0
15230 Field Trip Lunches (Included w/ Field Trip fees)	\$0		\$0	\$0		\$0
15231 Workshop Fees/Youth Program	\$0		\$495	\$250	24%	\$60
15238 CEUs	\$0		\$0	\$0		\$0
15240 Silent Auction/Drawing	\$4,000	49%	\$1,946	\$2,200	280%	\$6,161
15245 Refunds	-\$500	15%	-\$75	-\$500	46%	-\$231
15280 Miscellaneous	\$0		\$0	\$0		\$893
Total Conference Income	\$64,860	81%	\$52,693	\$65,975	84%	\$55,137
Contributions						
15301 Other - General Fund Contributions	\$12,000	33%	\$3,935	\$11,000	94%	\$10,370
15320 Special Projects	\$0		\$0	\$0		\$0
15330 Annual Fund Drive	\$11,000	15%	\$1,690	\$10,000	78%	\$7,802
15340 Science Research Contributions	\$4,500	44%	\$2,000	\$4,500	50%	\$2,250
15350 Conservation Grant Contributions	\$5,000	96%	\$4,790	\$5,000	112%	\$5,616
15380 Education/Outreach Contributions	\$3,000	5%	\$150	\$0		\$1,985
15390 Government Policy Contributions	\$0		\$0	\$0		\$0
Total Contributions	\$35,500	35%	\$12,565	\$30,500	92%	\$28,022
Interest Income						
15405 Interest Certificates of Deposit	\$150	59%	\$88	\$150	100%	\$150
Total Interest	\$150	59%	\$88	\$150	100%	\$150



2016 Budget

	Approved 2016 Budget & 6/23/16 Amendments	% Actual vs. Adopted 2016 Budget	7/31/2016 YTD Actual	Approved 2015 Budget (11/15/14) & Amendments	% Actual vs. Adopted 2015 Budget	12/31/2015 YTD Actual
FNPS Website Sales						
15609 Website Sales	\$700	0%	\$0	\$0		\$110
15619 Website Contribution	\$0		\$0	\$0		\$0
Total Website Revenues	\$700	0%	\$0	\$0		\$110
Other Income						
15701 EFF/Earthshare Income	\$2,700	34%	\$915	\$3,206	32%	\$1,021
15705 Landscape Awards Income	\$0		\$175	\$250	94%	\$235
15710 Landscape Sponsorships	\$200	50%	\$100	\$135	0%	\$0
15715 Workshops and Seminars	\$0		\$0	\$0		\$0
15730 Education/Outreach Donations	\$0		\$0	\$0		\$250
15740 Grant Income	\$0		\$0	\$0		\$0
15750 Fund Raising Income-Travel	\$8,000	72%	\$5,750	\$3,750	227%	\$8,500
15760 Board Retreats	\$4,000	174%	\$6,971	\$4,000	70%	\$2,800
15780 Goodsearch	\$0		\$0	\$80	97%	\$78
Contributed Services (noncash)	\$0		\$0	\$0		\$99,852
15798 Royalties (Vascular Plant , Stibolt)	\$300	442%	\$1,325	\$500	84%	\$418
15799 Misc.	\$0		\$273	\$0		\$450
Total Other Income	\$15,200	102%	\$15,509	\$11,921	953%	\$113,603
Total Support and Revenue	\$223,653	67%	\$150,022	\$203,562	145%	\$294,823

3.) FUNCTIONAL EXPENSES BY ACCOUNT

Membership Expenses						
16010 Contract Services	\$17,000	0%	\$0	\$7,000	0%	\$0
16010 Contract Services (Administrative Services)	\$19,040	80%	\$15,308	\$19,040	115%	\$21,948
16020 Chapter Grants and Gifts	\$0		\$0	\$0		\$0
16030 Communications	\$730	0%	\$0	\$1,140	63%	\$718
16040 FNPS Website	\$745	135%	\$1,003	\$620	309%	\$1,913
16045 Membership Data Management System	\$2,400	15%	\$360	\$4,572	100%	\$4,567
16055 Bank Service Charges-Credit Card	\$5,000	61%	\$3,073	\$4,000	110%	\$4,401
16060 Office Supplies & Expenses	\$125	45%	\$56	\$125	11%	\$14
16062 Postage/Shipping	\$4,200	34%	\$1,416	\$4,200	64%	\$2,671
16078 Travel	\$500	53%	\$265	\$150	176%	\$263
16080 Retreat Expenses	\$0		\$0	\$0		\$0
16085 Annual Report Printing	\$0		\$0	\$0		\$0
Contributed Services (non cash)	\$0		\$0	\$0		\$55,500
16096 Printing	\$3,600	69%	\$2,491	\$250	1393%	\$3,482
16097 Sabal Minor Contract Services	\$1,600	75%	\$1,200	\$1,600	106%	\$1,700
16098 Sabal Minor Printing	\$800	0%	\$0	\$900	109%	\$982
16099 Sabal Minor Postage/Shipping	\$200	25%	\$50	\$400	67%	\$267
Total Membership Expenses	\$55,940	45%	\$25,221	\$43,997	224%	\$98,427



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Palmetto Expenses						
16105 Contract Services - Editorial Services	\$9,500	25%	\$2,389	\$9,500	75%	\$7,125
16162 Postage/Shipping	\$5,250	43%	\$2,235	\$5,250	85%	\$4,475
16165 Printing	\$10,600	21%	\$2,224	\$10,600	104%	\$11,052
Total Palmetto Expenses	\$25,350	27%	\$6,847	\$25,350	89%	\$22,652
Conference Expenses						
16204 Contract Services	\$4,400	105%	\$4,612	\$5,000	83%	\$4,148
16204 Contract Services - Administration	\$2,000	0%	\$0	\$0		
16204 Contract Services			\$0			
16205 Guest Speakers	\$1,000	14%	\$143	\$1,000	0%	\$0
16206 Guest Comps	\$200	0%	\$0	\$200	0%	\$0
16207 Online Registration Expenses	\$400	0%	\$0	\$900	-9%	-\$85
16212 Venue Service & Supplies	\$1,600	39%	\$625	\$3,350	165%	\$5,523
16213 Vendor Expenses	\$0		\$0	\$0		\$0
16214 Exhibitor Expenses	\$300	0%	\$0	\$200	30%	\$60
16215 Dinner/Social/Entertainment	\$13,200	99%	\$13,067	\$15,850	65%	\$10,371
16218 Breakfast & Breaks	\$10,000	27%	\$2,747	\$2,000	159%	\$3,175
16220 Lunches	\$0		\$0	\$3,100	0%	\$8
16230 Field Trips	\$2,050	64%	\$1,303	\$2,950	0%	\$0
16255 Meeting room	\$150	0%	\$0	\$150	0%	\$0
16258 Miscellaneous Expenses	\$150	99%	\$148	\$150	0%	\$0
16260 Office Supplies	\$0		\$1,000	\$320	58%	\$185
16262 Postage/Shipping	\$1,100	57%	\$624	\$1,100	73%	\$800
16263 Student Scholarships	\$500	0%	\$0	\$350	0%	\$0
16264 Workshop/youth program Expenses	\$0		\$126	\$0		\$461
16265 Printing	\$2,600	78%	\$2,031	\$2,600	59%	\$1,536
16268 Promotional	\$3,320	3%	\$97	\$3,000	43%	\$1,292
16270 Insurance	\$1,400	98%	\$1,379	\$1,200	117%	\$1,403
16273 Travel	\$700	36%	\$250	\$700	66%	\$461
16276 Chapter Incentive	\$0		\$0	\$0		\$3,157
Contributed Services (non cash)	\$0		\$0	\$0		\$24,000
Total All Conference Expenses	\$45,070	62%	\$28,151	\$44,120	128%	\$56,494
General & Management Expenses						
16310 Contract Services	\$11,000	161%	\$17,754	\$4,000	257%	\$10,272
16310 Contract Services - Administration	\$7,320	0%	\$0	\$7,320	0%	\$0
16335 Awards and Displays	\$550	64%	\$350	\$550	27%	\$150
16354 Bank Service Charge-Other	\$230	119%	\$274	\$150	200%	\$300
16356 Bookkeeping (Accountant)	\$9,400	57%	\$5,399	\$9,400	93%	\$8,740
16360 Office Supplies	\$200	0%	\$0	\$200	0%	\$0
16362 Postage/Shipping	\$373	80%	\$299	\$373	33%	\$122



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16365 Printing	\$150	0%	\$0	\$150	19%	\$28
16368 Professional Fees	\$5,800	0%	\$0	\$5,800	100%	\$5,800
16370 Refreshments	\$454	0%	\$0	\$450	0%	\$0
16375 Telephone	\$399	60%	\$241	\$399	201%	\$804
16378 Travel	\$2,747	0%	\$12	\$800	152%	\$1,216
16380 Meeting Rooms	\$400	57%	\$227	\$400	23%	\$90
16384 Retreat Expense	\$4,000	91%	\$3,640	\$4,000	88%	\$3,510
16386 Fees & licenses	\$125	109%	\$136	\$125	149%	\$186
16387 Grant ~ restricted	\$250	0%	\$0	\$250	0%	\$0
16390 Storage	\$360	100%	\$360	\$360	100%	\$360
16396 Insurance	\$3,200	101%	\$3,222	\$4,500	121%	\$5,441
Contributed Services (non cash)	\$0		\$0	\$0		\$6,000
Total General & Management Expenses	\$46,958	68%	\$31,913	\$39,227	110%	\$43,019
Education & Outreach Expenses						
16410 Contract Services	\$10,000	23%	\$2,250	\$6,000	81%	\$4,875
16412 Awards and Displays	\$150	0%	\$0	\$150	0%	\$0
16415 Grants and Gifts	\$0		\$0	\$0		\$0
16450 Exhibits	\$250	0%	\$0	\$0		\$0
16458 Miscellaneous (Professional Memberships)	\$1,050	10%	\$100	\$350	171%	\$600
16460 Office Supplies	\$0		\$0	\$0		\$0
16462 Postage/Shipping	\$0		\$0	\$0		\$0
16465 Printing	\$2,500	0%	\$0	\$0		\$0
16478 Travel	\$600	0%	\$0	\$750	0%	\$0
16480 Video/CD/DVD	\$1,000	6%	\$60	\$2,000	15%	\$305
Total Education Expenses	\$15,550	15%	\$2,410	\$9,250	62%	\$5,780
Fund Raising Expenses						
16515 Contract Services	\$10,000	75%	\$7,500	\$10,000	65%	\$6,525
16562 Postage/shipping	\$200	0%	\$0	\$100	0%	\$0
16565 Printing	\$550	0%	\$0	\$0		\$0
16578 Travel	\$285	0%	\$0	\$275	4%	\$10
16593 Member Solicit Postage/Shipping	\$980	0%	\$0	\$980	126%	\$1,231
16595 Member Solicit Printing	\$950	0%	\$0	\$950	251%	\$2,387
Total Fund Raising Expense	\$12,965	58%	\$7,500	\$12,305	83%	\$10,153
FNPS Merchandise Website Expenses						
16605 Merchandise Sales Expenses	\$0		\$0	\$0		\$0
16610 Website fees	\$0		\$49	\$0		\$0
Contributed Services (noncash)	\$0		\$0	\$0		\$0
16662 Postage/Shipping/Handling	\$0		\$0	\$0		\$0
Total Website Sales Expenses	\$0		\$49	\$0		\$0



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Government Policy Expenses						
16702 Contract Services	\$5,500	55%	\$3,000	\$5,500	145%	\$8,000
16758 Meetings and Seminars	\$0		\$0	\$0		\$0
16760 Office Supplies	\$0		\$0	\$0		\$0
16765 Printing	\$0		\$0	\$0		\$0
16778 Travel	\$0		\$0	\$0		\$0
Total Government Policy Expenses	\$5,500	55%	\$3,000	\$5,500	145%	\$8,000
Research & Conservation Expenses						
16810 Conservation Contract Services	\$2,000	50%	\$1,000	\$3,000	41%	\$1,225
16812 Conservation Award/Display	\$0		\$0	\$0		\$0
16815 Conservation Donations	\$5,000	160%	\$8,000	\$5,000	50%	\$2,500
16818 Research Grants & Gifts	\$5,915	76%	\$4,500	\$4,500	46%	\$2,076
16858 Seminar grants	\$0		\$0	\$0		\$0
16860 Office Supplies	\$0		\$0	\$0		\$0
16865 Printing	\$0		\$0	\$0		\$0
16878 Travel	\$0		\$0	\$0		\$0
Contributed Services (non cash)			\$0			\$11,352
Total Research & Conservation Expenses	\$12,915	105%	\$13,500	\$12,500	137%	\$17,153
Landscape Committee Expenses						
16905 Contract Services	\$0		\$0	\$910	0%	\$0
16910 Awards and Displays	\$150	67%	\$100	\$125	100%	\$125
16960 Office Supplies & Expenses	\$0		\$0	\$0		\$0
16962 Postage/shipping	\$0		\$0	\$55	0%	\$0
16965 Printing	\$2,550	1%	\$22	\$1,100	20%	\$225
16978 Travel	\$50	0%	\$0	\$200	0%	\$0
Contributed Services (non cash)			\$0			\$3,000
Total Landscape Committee Expenses	\$2,750	4%	\$122	\$2,390	140%	\$3,350
Total Functional Expenses	\$222,998	53%	\$118,713	\$194,639	136%	\$265,028